

Paul Hoyt

An Awakened CEO

*Business Growth and Personal
Performance Specialist*



Speaker • Mentor
Strategist • Consultant • Coach

who is paul hoyt



Paul Hoyt, managing partner of Hoyt Management Group and best-selling author, has led hundreds of CEO's, entrepreneurs, and executives from around the globe through their unique journeys of personal and professional growth and discovery. His expertise, strong passion, and comfort “from the boardroom to the boiler room” propels professionals and organizations from a myriad of different industries, experience, and skill reach the business and personal success they want.

Paul's experience and extensive knowledge in the key performance areas of business enables him to analyze and assess the strengths and weaknesses, opportunities and gaps of a business and its' foundations, and develop the strategic business plans, financial models, and growth strategies needed for expansion and growth. His expertise and mentorship has supported Oracle, EDS, Litton Industries, Qwest Cyber Solutions, and thousands more clients and businesses of all sizes achieve a new level of success with improved profitability, productivity, and growth.

Paul's coaching and mentorship skills have helped expand the vision of his clients' businesses with a new clarity, providing them with new tools for success. His approach empowers and awakens the CEO within to achieve the greatest success with the most peace. His decades of knowledge and wisdom helps his clients at every turn guiding them in developing the skills and knowledge they want to enhance their professional and personal growth.

Paul continues to inspire his clients, team, and community as a mentor and consultant, board member and financial advisor to dozens of companies, veteran entrepreneurs, non-profits, foundations, and many other organizations across the country on their personal and professional journeys of growth and discovery.



expertise

- Strategic and Tactical Planning
- Business Plans and Financial Model
- Business Growth, Expansion, and Exit Planning
- Capital Raising and Funding Planning, Preparation, and Development
- Revenue and Profitability Coaching
- Operations Support, Management, Enhancement, and Training
- Strategic and Tactical Planning
- CFO, CEO, COO Executive Team
- Business and Professional Growth Mentoring and Coaching
- Training and Education
 - Board of Directors, Chamber of Commerce, Greenwood Village, Colorado
 - Board of Directors, Southwest Small Business Development Center, Littleton, Colorado
 - CEO Space Faculty, Speaker, and Mentor
 - B.A., Phillips University, Enid, Oklahoma
 - Computerworld Editorial Board
 - Data Processing Management Association (DPMA) Chapter President
 - Coursework in Master's Program in Management Psychology, Regis University, Denver, Colorado
 - Certificate in Production and Inventory Management (CPIM)
 - Certificate in Data Processing (CDP)



speaking details

topics

Personal and Professional Growth & Development
Business Leadership
Strategic and Tactical Planning
Business Plans and Financial Modeling

Business Growth, Expansion, and Exit Planning
Funding Planning, Preparation, and Development
Revenue and Profitability Strategies
Operations Management and Enhancement



experience

Host and Primary Speaker, Office Hours, HMG
Speaker, Service-Disabled Veteran-Owned Small Business Group (SDVOSB),
San Jose, CA
Speaker, Faculty, and Mentor, CEO Space
Over 50 years successfully leading, managing, and training business
professionals and their teams, small to large, from a myriad of industries,
niches, and all walks of life



success stories



"Paul's simple approach to building our financials, a key factor in acquiring our funding, was exactly what we needed to expand our business! His fast turn-around and grounded mentoring makes for the perfect experience!"

Andrea Ozzuna
Founder and CEO, Wooden Table Baking Co.



"Year after year, Paul continues to support me expand my business into an international platform, and his balanced approach has helped me achieve the greatest success with the most peace. And the decades of knowledge and wisdom he brings helps me at every turn, definitely one of the best business coaches I've ever worked with."

Jason Nelson, CEO
Spiritual Life Coach, Bestselling Author



"Paul's meticulous work as business advisor and co-founder has been essential in building our momentum, not only to launch our business and raise capital, but to keep it running successfully, and continuing to grow!"

James Pham
CEO/Chairman, EnlighTea Holdings, Inc.



"Paul has been our CFO and financial advisor for two years, helping us develop and build critical funding strategies, solid business plans, and meticulous financials. His quick, timely delivery has been a life-saver, and his mentorship has empowered us to embrace new possibilities and continue to expand and thrive. We look forward to working with him for many years to come!"

Andy Paige
CEO, Andy Paige Style, Inc. and GirlyGoGarter



entrepreneurial support

Weekly, all complimentary entrepreneurial training and education, Office Hours, HMG

Service-Disabled Veteran-Owned Small Business Group (SDVOSB) Training, San Jose, CA

Mens Group, Coach and Mentor

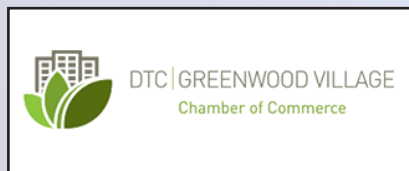
Board of Directors, Chamber of Commerce, Greenwood Village, Colorado

Board of Directors, Southwest Small Business Development Center, Littleton, Colorado

CEO Space Mentor

Board of Advisors, Moving Memories, Las Vegas, NV

Business Advisor, Enligh Tea,



books and music

publications

The Foundation Factor: Critical Measurements in Business Strength

The Capital Coaching Program

The Practice of Awakening I: 150 Ways to Raise Your Consciousness Whenever You Choose

The Practice of Awakening II: The First Light of Joy

The Levels of Creation

music

Remember, A Simple, Gentle, and Powerful Pathway
to Your Magnificent Potential



talking with paul

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I believe that all of us are on a journey of discovery, and that each of us has been blessed with being the leaders of our own lives. I have a passion for helping other CEOs, Entrepreneurs, everyone and anyone who is consciously and humbly joining me on this journey of Awakening.

I'm a big advocate for leading a balanced life, and continue to help my team and my clients identify and focus on the numerous opportunities offered to us every single day to gain wisdom, enhance our health, and enrich our relationships!

Until we meet again, have a marvelous and blessed day!

