

# Paul Hoyt

## An Awakened CEO

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### *Media and Speaker Package*



Speaker • Mentor

Strategist • Consultant • Coach

# background



*"I believe that all of us are on a journey of discovery, and have been blessed with being the leaders of our own lives. I have a passion for helping other CEOs, entrepreneurs, and leaders... everyone and anyone who is consciously and humbly joining me on this journey of growth and Awakening."*

*- Paul Hoyt -*

Paul Hoyt, managing partner of Hoyt Management Group and best-selling author, has led hundreds of CEO's, entrepreneurs, and executives from around the globe through their unique journeys of business and professional growth and discovery. His expertise, strong passion, and comfort "from the boardroom to the boiler room" propels professionals and organizations from countless industries reach the professional and personal success they want.


His experience and extensive knowledge in the key performance areas of business enables him to analyze and assess the strengths, weaknesses, opportunities, and gaps of a business, co-developing effective plans, strategies, and actions needed for successful expansion and growth. His powerful mentoring and execution support has supported Oracle, EDS, Litton Industries, Qwest Cyber Solutions, and hundreds more clients and businesses of all sizes to achieve a new level of success with improved profitability, productivity, and growth.

Paul continues to inspire his clients, team, and community as a mentor and consultant, board member and financial advisor to dozens of companies, veteran entrepreneurs, non-profits, foundations, and many other organizations across the country on their business and professional journeys of growth and discovery.



# expertise

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- 🔥 CEO, COO, CFO Executive Team Mentoring and Services
  - 🔥 Strategic and Tactical Planning
  - 🔥 Capital Engineering, Capital Raising Preparation and Development
  - 🔥 Financial Modeling and Business Plans
  - 🔥 Business Growth, Expansion, and Exit Planning
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- 🔥 Revenue and Profitability Support
  - 🔥 Operations Support, Management, Training, and Education
  - 🔥 Project Planning and Project Management
  - 🔥 Business and Professional Growth Mentoring and Coaching
  - 🔥 Business Training and Education
- 🔥 Data Processing Management Association (DPMA), Chapter President
  - 🔥 Certified Production and Inventory Management Professional (CPIM)
  - 🔥 Certified Data Processing Professional (CDP)
  - 🔥 B.A., Psychology, Phillips University, Enid, OK

*"Paul's simple approach to building our financials, a key factor in acquiring our funding, was exactly what we needed to expand our business, and his grounded mentoring makes for the perfect experience!"*

*- Andrea Ozzuna -  
CEO, Founder  
Wooden Table Baking Co.*





# previous engagements

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## stages

### The Wealthy Code Events

*San Jose, Sacramento, and San Francisco, CA*

### The WealthClasses Seminar

*San Jose, CA*

### Elite Service-Disabled Veteran-Owned Small Business Group (SDVOSB)

*San Jose, CA*

### CEO Space

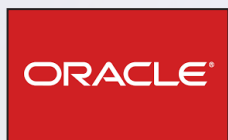
*Las Vegas, NV, Los Angeles, CA, and other locations throughout the USA*

### Chamber of Commerce

*Aurora, CO, Greenwood Village, CO, and Denver, CO*

### Oracle, EDS, Litton Industries, Qwest Cyber Solutions

*Numerous internal presentations and trainings at various locations throughout CO and CA*



## radio and more

### Angel Investors Network

*hosted by Greg Writer*

### New Human Living Radio Show

*hosted by Les Jensen*

### World Peace Telesummit

*hosted by Elaine Christine*

### Inner Circle Platinum Program

*hosted by Eric Lofholm*



*"Year after year, Paul continues to support me expand my business into an international platform, with a balanced approach that helps me achieve the greatest success with the most peace. The decades of knowledge and wisdom he brings helps me at every turn, one of the best business coaches I've ever worked with."*

*- Jason Nelson -  
CEO, Spiritual Life Coach, Bestselling Author*



# experience

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Board of Directors, Chamber of Commerce

*Greenwood Village, CO*

Board of Directors, Southwest Small Business Development Center

*Littleton, CO*

Executive Team and Board of Advisors

*Supporting hundreds of startups and growing companies across the country*

Business Advisor, and Co-Founder, Moving Memories

*Las Vegas, NV*

Business Advisor and Co-Founder, Enligh Tea

*San Diego, CA*

Advisor and Trainer, Elite Service-Disabled Veteran-Owned Small Business Group (SDVOSB)

*San Jose, CA*

Advisor, Editorial Board, Computerworld Magazine

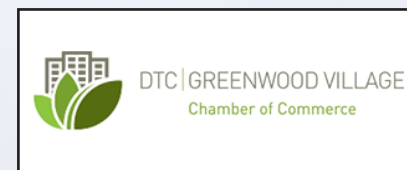
*San Francisco, CA*

Coach and Mentor, The Mankind Project,

*Palo Alto, CA*

Speaker, Faculty, Mentor, CEO Space

*Los Angeles, CA, Las Vegas, NV, Santa Clara, CA*



*"Paul brings 40+ years successfully speaking, leading, managing, and training business professionals and their teams, small to large, from a myriad of industries, niches, and all walks of life. He's a valuable asset to my team - to ANY team!"*

*- Bill Stierle -  
CEO, Corporate Culture  
Development*





# speaking topic

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## Becoming an Awakened Leader: The Evolution of Business Leadership

Today's successful leaders eagerly accept the opportunities and responsibilities to become role models for those with whom they work. They are comfortably *Awakened* to their own personal potential and can recognize and draw out the greatness in everyone.

*Awakened Leaders* can be found within every level and department of an organization, from the CEO to the mail clerk, and are focused on being a consummate professional while inspiring others to be the same. At the highest level, they respect, care for, and love everyone they meet. Join Paul as he explores:

- 🔥 An *Awakened Leader* makes a personal decision to take leadership of their lives and a choice to foster an *Awakened Mindset*, no matter their title, their position, or their address.
- 🔥 Awakened Leaders are focused on doing their part in building a strong and profitable business, while simultaneously becoming the best person they can be!
- 🔥 Awakened Leaders intentionally and relentlessly pursue excellence in every area of their life, motivating others along the way.

*This discussion is appropriate for CEOs, entrepreneurs, business leaders and executives, and can be customized to fit a variety of time frames:*

- 45 - 120 minute presentation
- Half-day and full-day interactive, training workshops
- Customized company training program

*"Paul's meticulous work as our business advisor and co-founder has been essential in building our momentum, not only to launch our business and raise capital, but to keep it running successfully and continuing to grow!"*

*- James Pham -  
CEO, Enligh Tea Holdings, Inc.*



# speaking topic

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## The Five Choices of Winning Leaders

Building, running, and growing a successful, scalable, and profitable business takes tremendous physical, mental, and emotional strength. We believe CEO's, entrepreneurs, and business leaders to be among the finest people on earth, and are among the boldest and the brightest members of our working population - most of whom are ill prepared for all the challenges they inherently face. In this presentation, Paul covers five critical, fundamental choices winning leaders make that enable their success:

- 🔥 The Choice to understand the business
- 🔥 The Choice to know your job today, and how your job could look tomorrow and next year
- 🔥 The Choice to build a fantastic team and lead them well
- 🔥 The Choice to invest in professional and personal growth
- 🔥 The Choice to execute and get the job done!

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*"Paul has been our CFO and financial advisor for over two years, helping us develop and build critical funding strategies, business plans, and meticulous financials. His work has been a life-saver, and his mentorship has empowered us to embrace new possibilities, and continue expanding and thriving. We look forward to working with him for many years to come."*

*- Andy Paige -  
CEO, Andy Paige Style, Inc  
and GirlyGoGarter*





# speaking topic

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## Mindset, Methods, and Momentum: The Keys to Leading and Managing Yourself and Others

Powerful, Awakened Leaders recognize that their success, and the success of their teams and businesses, depends on excellence at several, different levels of performance. As our lives become busier, leaders are increasingly called on to rely on wide range of skillsets to meet a growing number of business and interpersonal needs. To be successful, we must be able to focus our time and attention on three different levels: our mindsets, our methods, and our momentum. Join Paul as he leads an exploration into:

- 🔥 The powerful perspectives of mindset: a different look at opportunities for mastering attitudes, perspectives, thoughts, and feelings to tap into our greatness within.
- 🔥 Designing and controlling methods: finding harmony with our plans, processes, procedures, and to-do lists.
- 🔥 Creating and maintaining momentum: the power of execution, accountability, measurements, and acceleration.

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*"I'm a big advocate for leading a balanced life, helping my team and my clients identify and focus on the numerous opportunities offered to us every single day to gain wisdom, enhance our health, and enrich our relationships!"*

*- Paul Hoyt -*





# speaking topic

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## Other Business, Professional, and Personal Growth Topics, Customizable to Your Needs

Paul has given *hundreds of presentations on over ninety subjects*, and would love to share his excitement and passion with your audience about business, professional, and personal growth topics, tailored to meet your needs:

- 🔥 Lessons Learned for Business Success
- 🔥 Thriving Beyond Business Surviving
- 🔥 The Secrets of Successful Funding
- 🔥 Investing in Entrepreneurs
- 🔥 The Seven Cornerstones of Business Success
- 🔥 Successful Strategic Planning
- 🔥 Successful Alliances and Partnerships
- 🔥 And many more

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*“There are a thousand lessons to be learned in a lifetime, both in our business and personal lives. Valuable lessons that help us live happier, more peaceful lives, and reach the level of success we desire.*

*With every lesson, doors open a little wider, we tap deeper into our shared greatness, and we experience increased success, greater peace, and a heightened joy!”*

*- Paul Hoyt -*



# paul's books and music

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## *The Foundation Factor: Critical Measurements in Business Strength*

A step-by-step entrepreneurial training manual that provides every business owner with the ability to measure the strength of their business foundation, so they can fill out their team and close their gaps.

## *The Capital Coaching Program*

Learn what needs to be done, what needs to be said, and how it needs to be said to raise capital with this training and execution program.

## *The Practice of Awakening I: 150 Ways to Raise Your Consciousness Whenever You Choose*

A collection of poems, meditations, and lessons for personal and spiritual growth.

## *The Practice of Awakening II: The First Light of Joy*

Additional poems, meditations, and lessons on our journeys to be an awakened, aware, and conscious individual.

## *The Levels of Creation*

A simple way to discover, reconcile, understand, and implement the different levels of learning, growing, and creating

## *Remember, A Simple, Gentle, and Powerful Pathway to Your Magnificent Potential (audio CD)*

A powerful collection of captivating music with Paul's inspirational messages.





# how to book paul

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I’m a big advocate for leading a balanced life, and continue to help my team and my clients identify and focus on the numerous opportunities offered to us every single day to gain wisdom, enhance our health, and enrich our relationships!

Until we meet again, have a marvelous and prosperous day!”



THE **Awakened** CEO

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