

*Paul Hoyt's "Office Hours" Series*



# THE **Awakened** CEO System

## Office Hours

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# Welcome to Office Hours

- A relaxed, informal mentoring program for tribe members
- Held every Monday at Noon Pacific Time
- All recordings, slides, and exercises are archived in our member's area

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# The Reasons

- Being a successful small business owner can be a great experience...
- But it's tough - you need support to be successful
- We want you to get to know us

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# The Reasons

- First and most importantly, we want you to know that we care about you.
- We want you to succeed in every area of your life, whatever that means to you.
- We want you to find the **greatness**, the **happiness**, the **divinity** within yourself, and then remember it, embrace it, and live it every day.

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# Our Passion

- Helping entrepreneurs and small business owners...

**Get Clear**  
**Stay Focused**  
**Grow Faster!**

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# The Key Performance Areas



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# The Key Performance Areas



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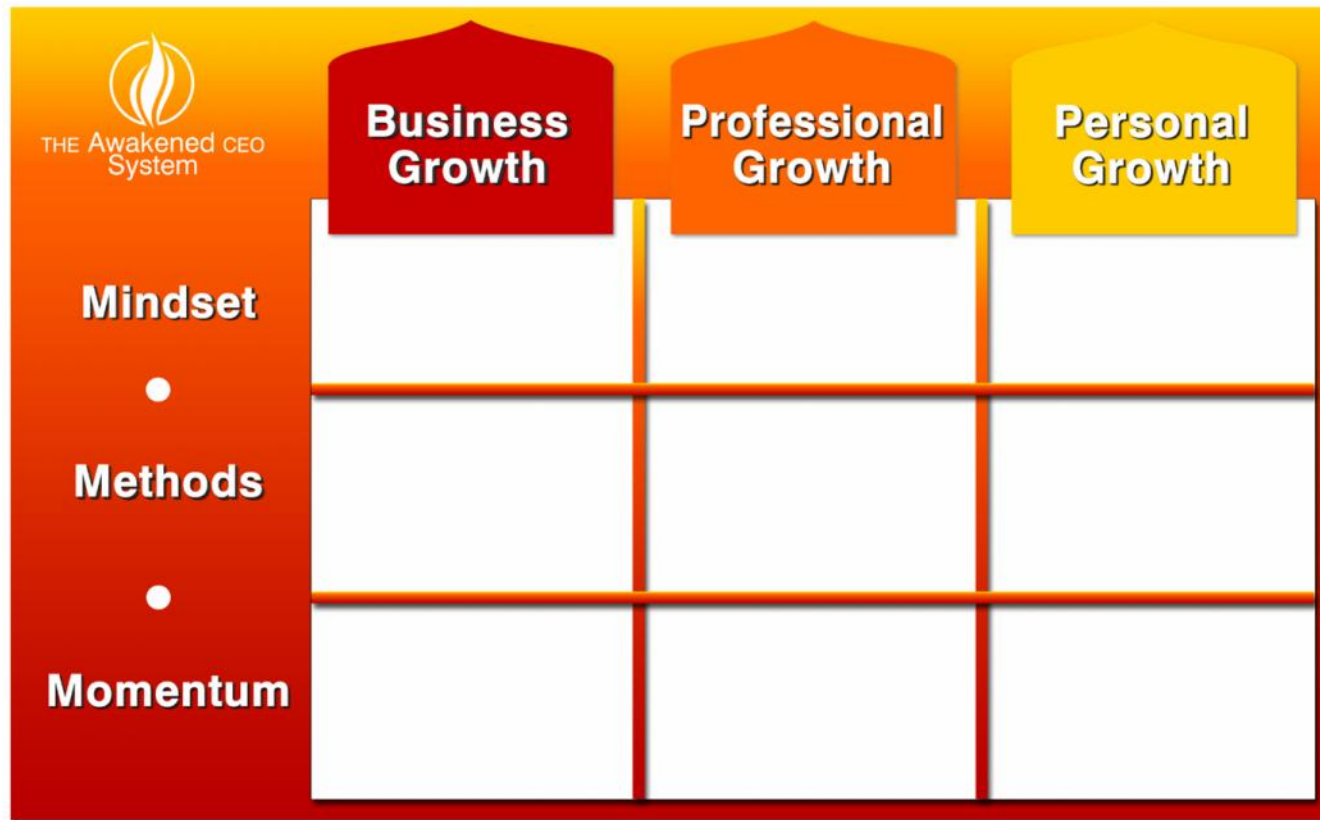
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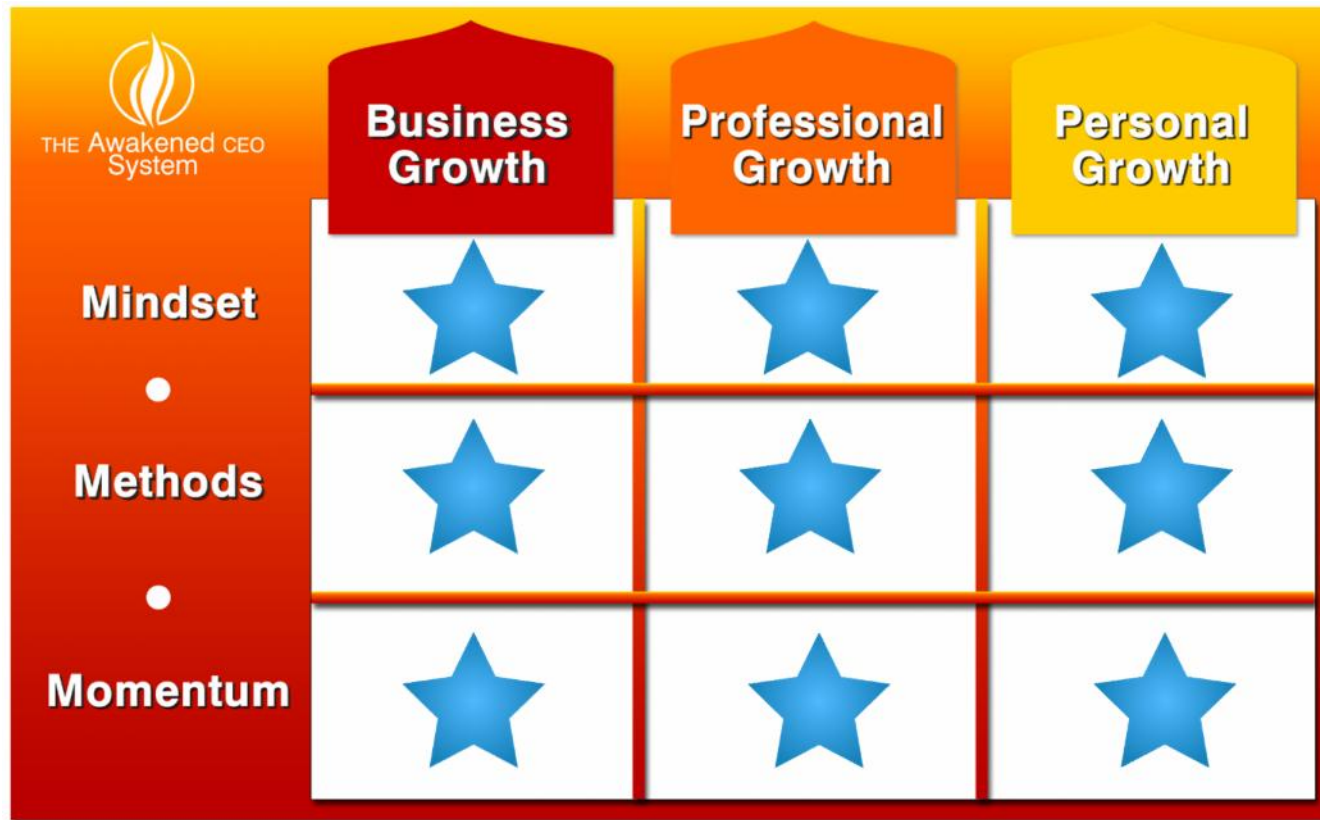
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# Today's Agenda

- Leadership Virtues
- Open Q&A and Coaching
- Special Offers

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## Leadership Virtues

- Accountability
- Responsibility
- Transparency
- Honesty
- Integrity
- Reliability
- Vulnerability
- Humility
- Empathy
- Kindness
- Decisiveness
- Honorability
- Respectability

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# Accountability

- Willing to be measured and tracked
- Willing to report to others
- Implies goals and commitments
- Implies willingness to be judged by others

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# Responsibility

- Having a duty to respond and perform
- ... instead of giving away your power by blaming others or circumstances when things don't get done

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# Transparency

- Hiding nothing
- Being direct and open in communications
- Tact and confidentiality are necessary in some situations

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# Honesty

- Being truthful and fair
- Omission can be a form of dishonesty
- Again, confidentiality is important

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# Integrity

- Adhering to moral principles
- Being complete and whole
- “Doing the right thing even when no one is looking”

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# Reliability

- Able to be depended upon for accuracy, honesty, and / or results

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# Vulnerability

- Able to be damaged

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# Humility

- Freedom from arrogance
- Willing to admit and work on imperfections

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# Empathy

- Understanding and sharing the feelings of others

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# Kindness

- Friendly, generous, and considerate

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# Decisiveness

- Make decisions quickly and effectively

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# Honorability

- Being honest, fairness, and integrity in beliefs and actions
- Achieving great things, often through personal sacrifice

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# Respectability

- Having a sense of worth or excellence
- Having great personal qualities and abilities

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## Leadership Virtues

- Accountability
- Responsibility
- Transparency
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- Integrity
- Reliability
- Vulnerability
- Humility
- Empathy
- Kindness
- Decisiveness
- Honorability
- Respectability

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# Why are They Important?

- People want to feel safe
- They want to trust others
- They want to be treated fairly
- They want self-esteem
- They want to feel powerful

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# How Do We Grow these Qualities in Others?

- Have them ourselves
- Be a great role model
- Expect the best out of others
- Reward those who exhibit them
- Hold them accountable

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# How Do We Grow them In Ourselves?

- Self awareness
- Hold ourselves accountable
- Accountability partner
- Practice

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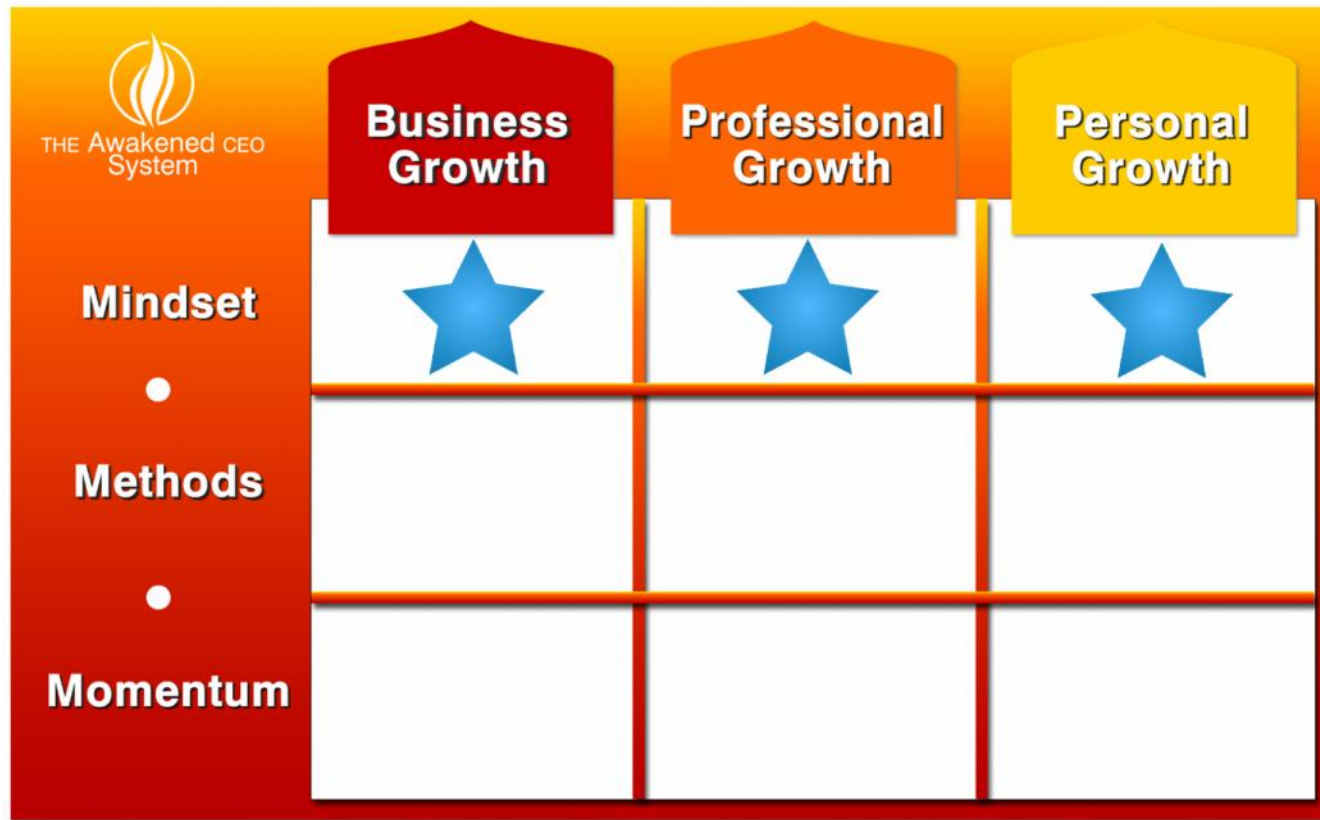
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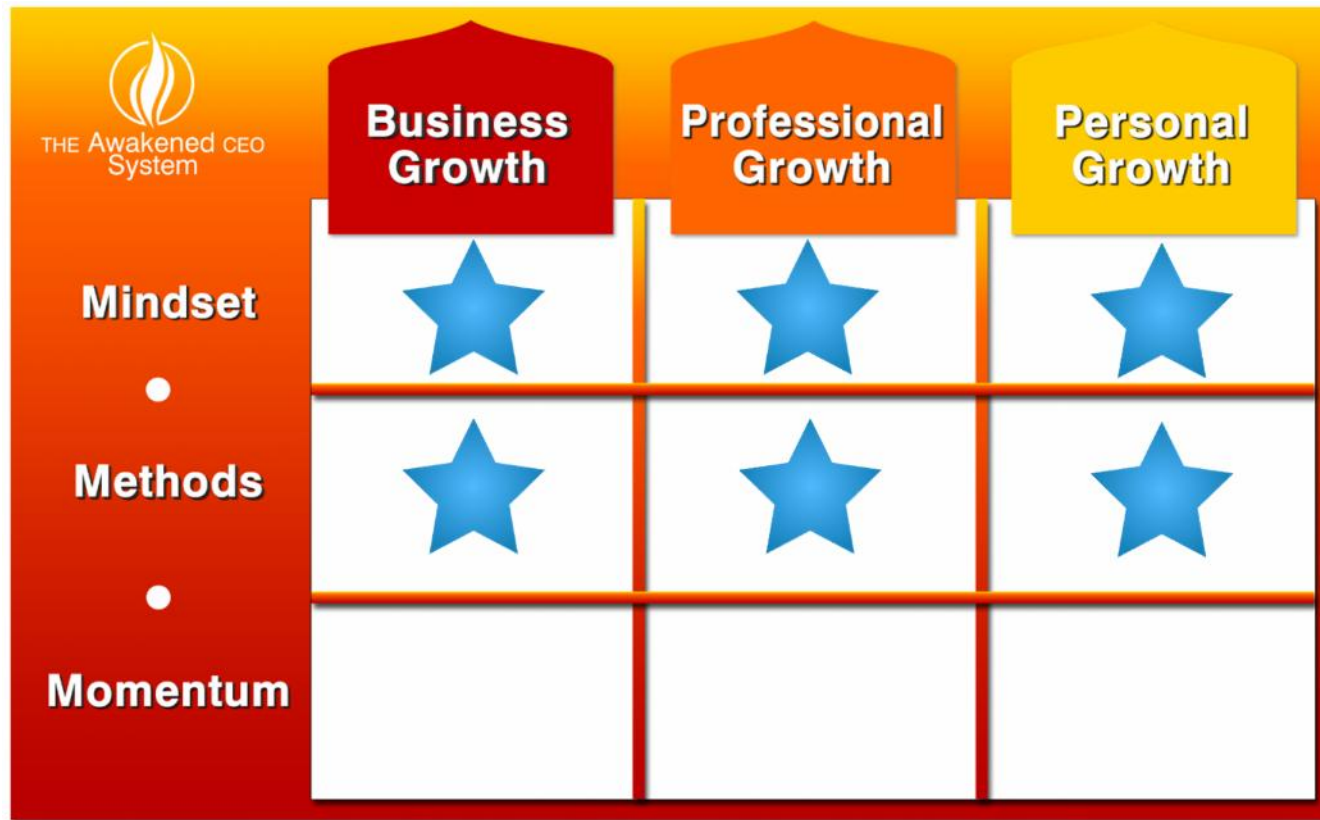
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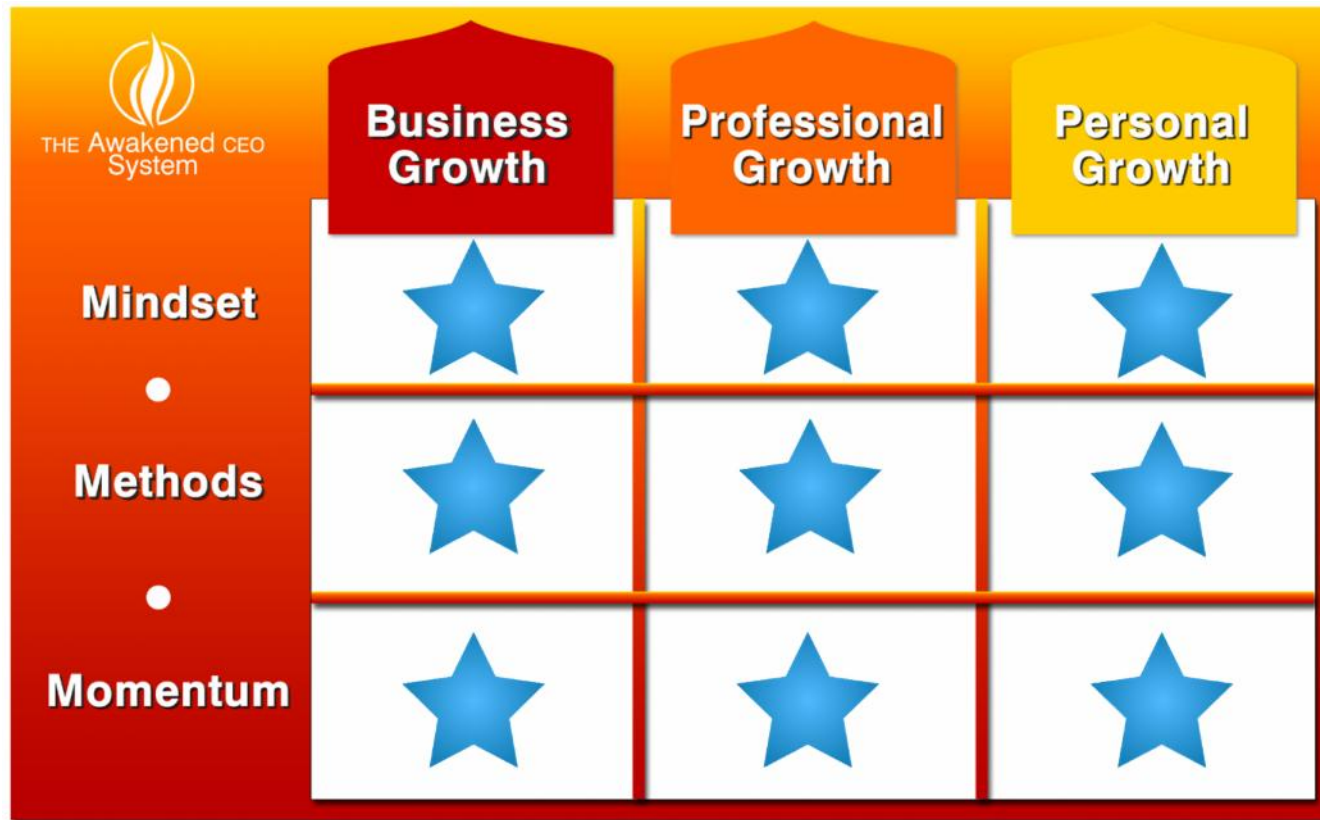
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# Related Office Hours

- 47 – The Future of Management
- 103 – How to Be a Great Leader
- 119 – Conscious Business Leadership
- 129 – Being an Awakened CEO
- 135 – Taking Complete Responsibility

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# Open Q & A

- Comments & questions on any topic!
- Suggest topics: [www.PaulsSurvey.com](http://www.PaulsSurvey.com)

Contact Me at [paul@paulhoyt.com](mailto:paul@paulhoyt.com)

call or text: 415.997.8001

[www.SchedulePaul.com](http://www.SchedulePaul.com)

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## Next Office Hours: Feb. 20<sup>th</sup>

- Topic is: Live Group Coaching
- Let me know what topics you would like for me to address: [www.PaulsSurvey.com](http://www.PaulsSurvey.com)

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# "No BS" Business Growth Package

- 1** The Business Clarity Questionnaire
- 2** Phased Growth Strategy
- 3** Business Foundation Profile
- 4** 90-Day Growth Plan

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# No BS Package

1

The Business Clarity Questionnaire

2

Phased Growth Strategy

~~\$1,500~~

3

Business Foundation Profile

4

90-Day Growth Plan

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# 100% Money Back Guarantee

If you don't want to continue  
after the first session, we'll give  
you a complete refund

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**\* AND \***

**If you don't agree that the  
package was worth every  
penny,**

**You Set the Price!**

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**Call to schedule  
your free strategy session  
and learn about  
discounts and bonuses!**

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