

Paul Hoyt's "Office Hours" Series



THE **Awakened** CEO System

Office Hours

mindset

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Welcome to Office Hours

- A relaxed, informal mentoring program
- Held every Monday at Noon Pacific Time
- All recordings, slides, and exercises are archived in our member's area
- All recordings are available on my YouTube channel:

www.YouTube.com/user/PaulHoyt

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The Reasons

- Being a successful small business owner can be a great experience...
- But it's tough - you need support to be successful
- We want you to get to know us

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The Reasons

- First and most importantly, we want you to know that we care about you.
- We want you to succeed in every area of your life, whatever that means to you.
- We want you to find the **greatness**, the **happiness**, the **divinity** within yourself, and then remember it, embrace it, and live it every day.

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Our Passion

- Helping entrepreneurs and small business owners...

Get Clear
Stay Focused
Grow Faster!

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The Key Performance Areas



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The Key Performance Areas



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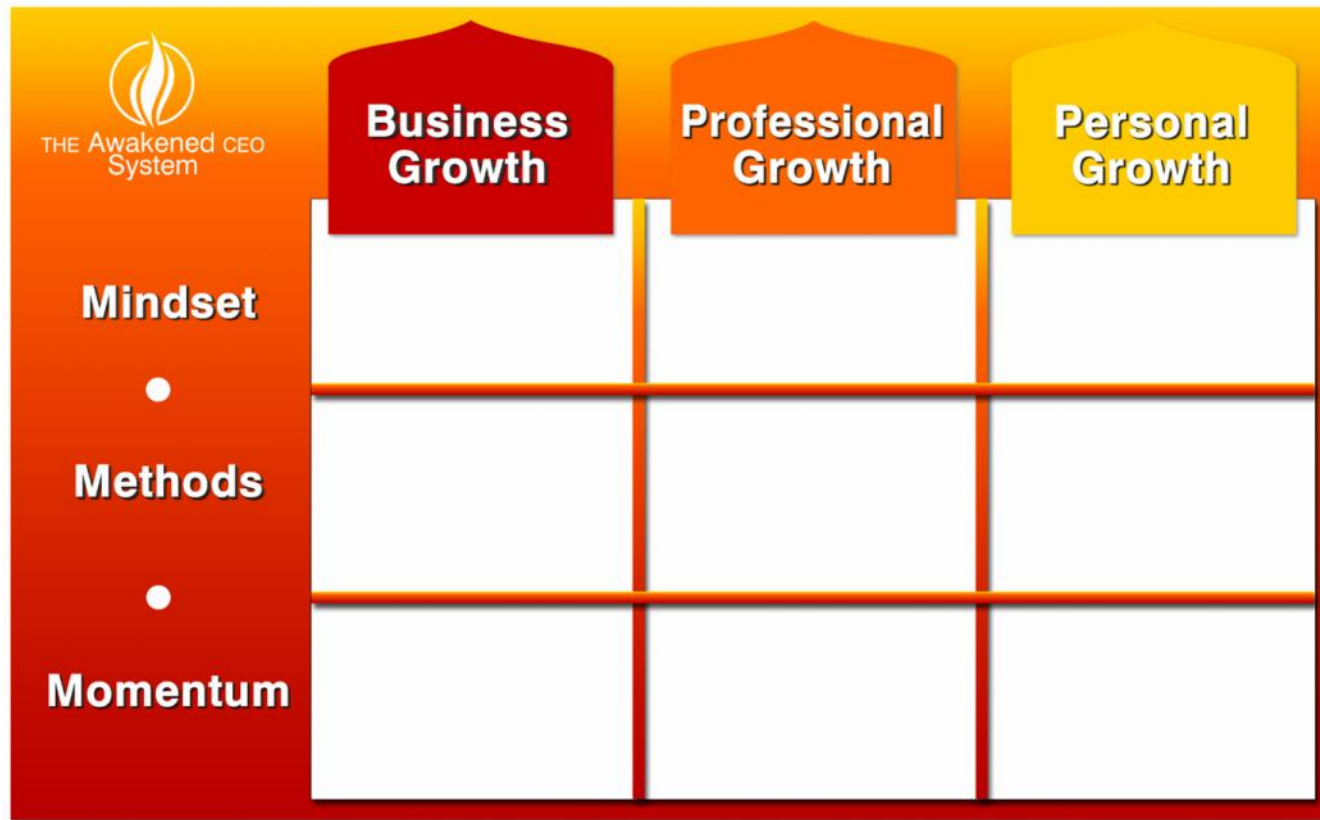
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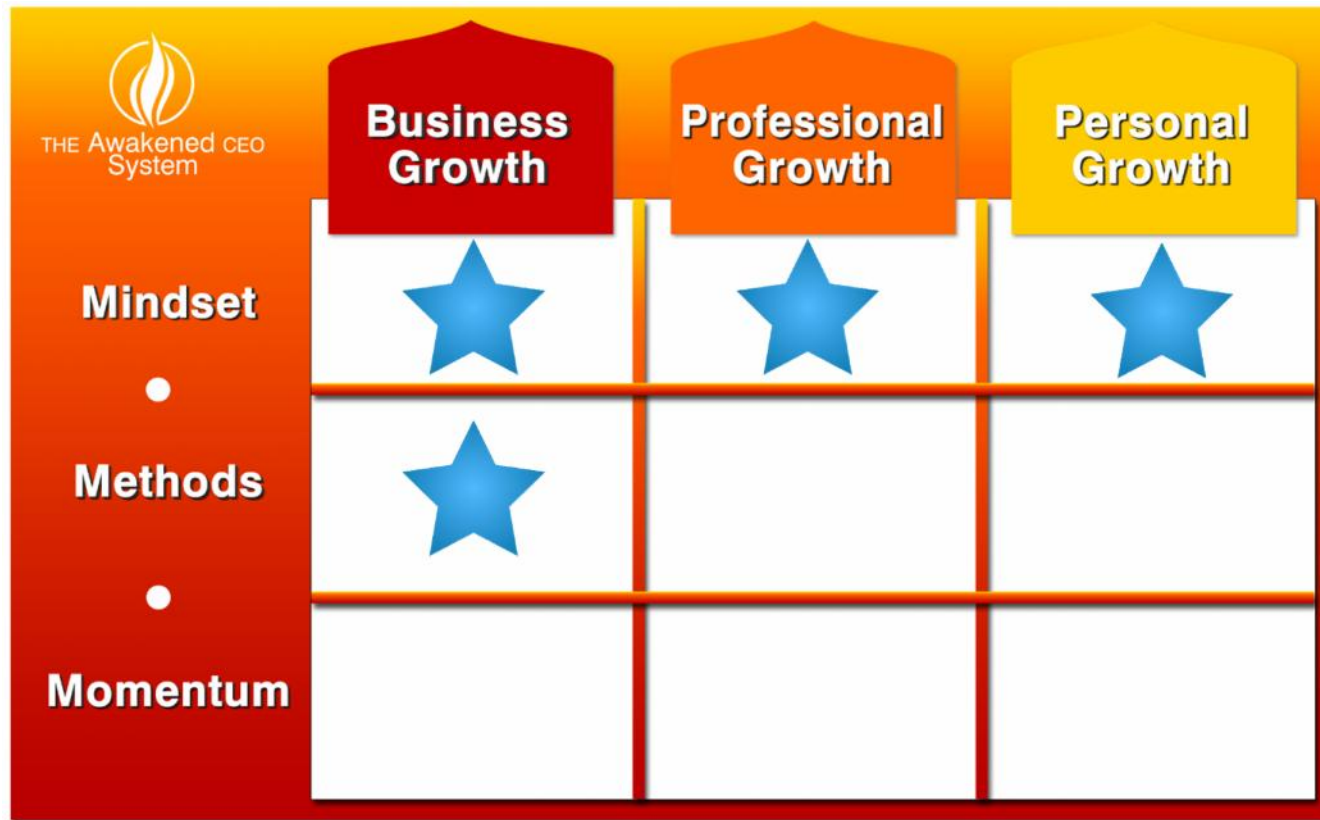
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Today's Agenda

- Cheerful and Imperfect?
- Open Q&A and coaching
- Special offers

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Being a Great Leader

- Vision
- Business model
- Plans
- Systems
- Team
- Communications
- Relationships

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Get Used to Mistakes!

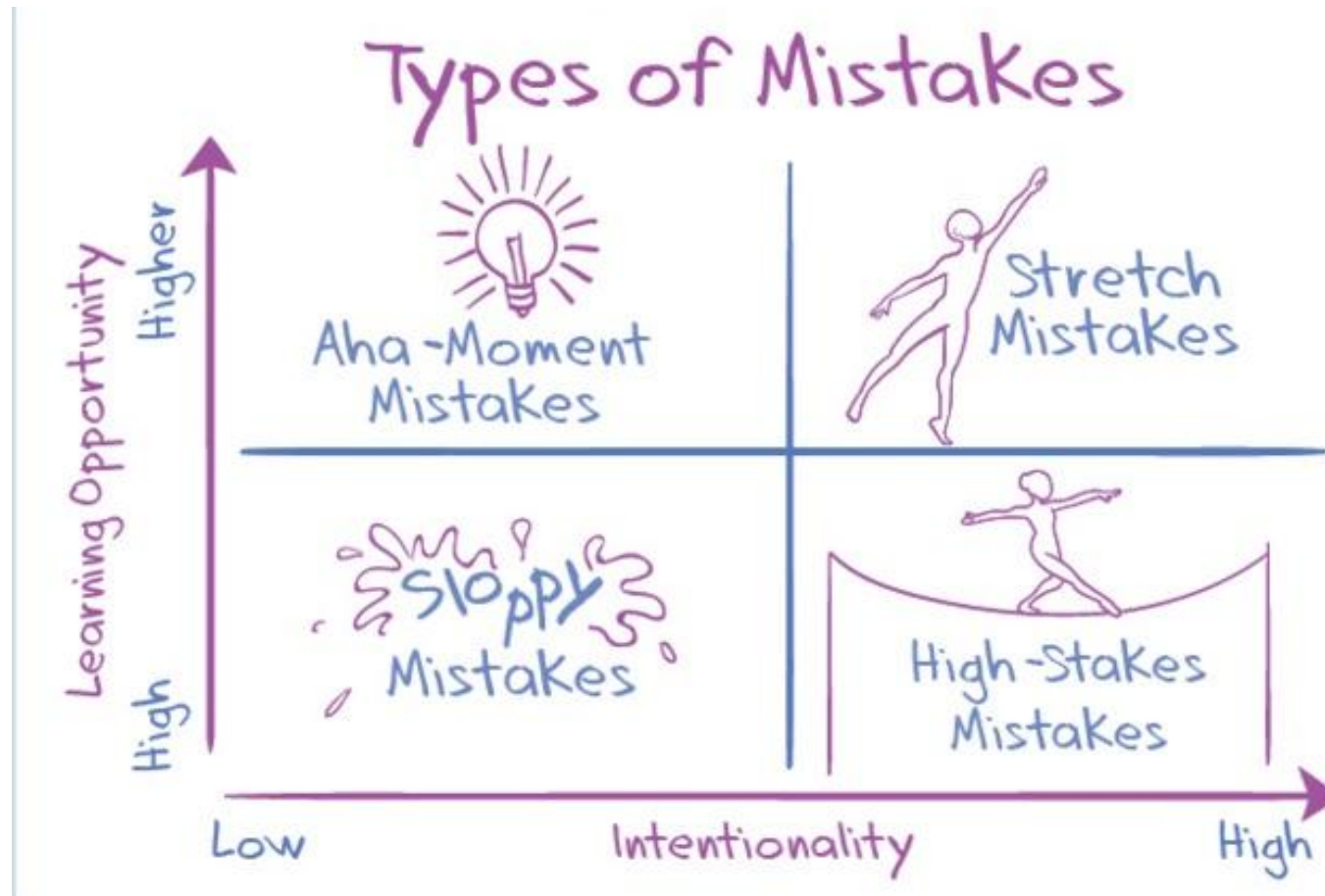
- You're going to make them
- Your staff is going to make them
- Some will be small
- Some will be huge
- The issue is how you deal with them

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- Source: Mind/Shift

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Dealing with Mistakes

- Negative responses:
 - Denial
 - Blame and shame
 - Anger
 - Depression
 - Regret

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Dealing with Mistakes

- Positive responses:
 - Acceptance
 - Gratitude
 - Learning and growth
 - Forgiveness
 - Cheerfulness!

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Why the Negative?

- Punished for “mistakes” as a child
- The lizard is in charge of responses

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Tactics

- Accept responsibility
- Believe in yourself
- Improve with a warrior's attitude
- Be passionate about being the best person you can be
- Learn the lessons that the challenges are trying to teach you

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Tactics

- Update your systems whenever a sloppy mistake is made
- Get a coach
- Surround yourself with inspiration
- Practice

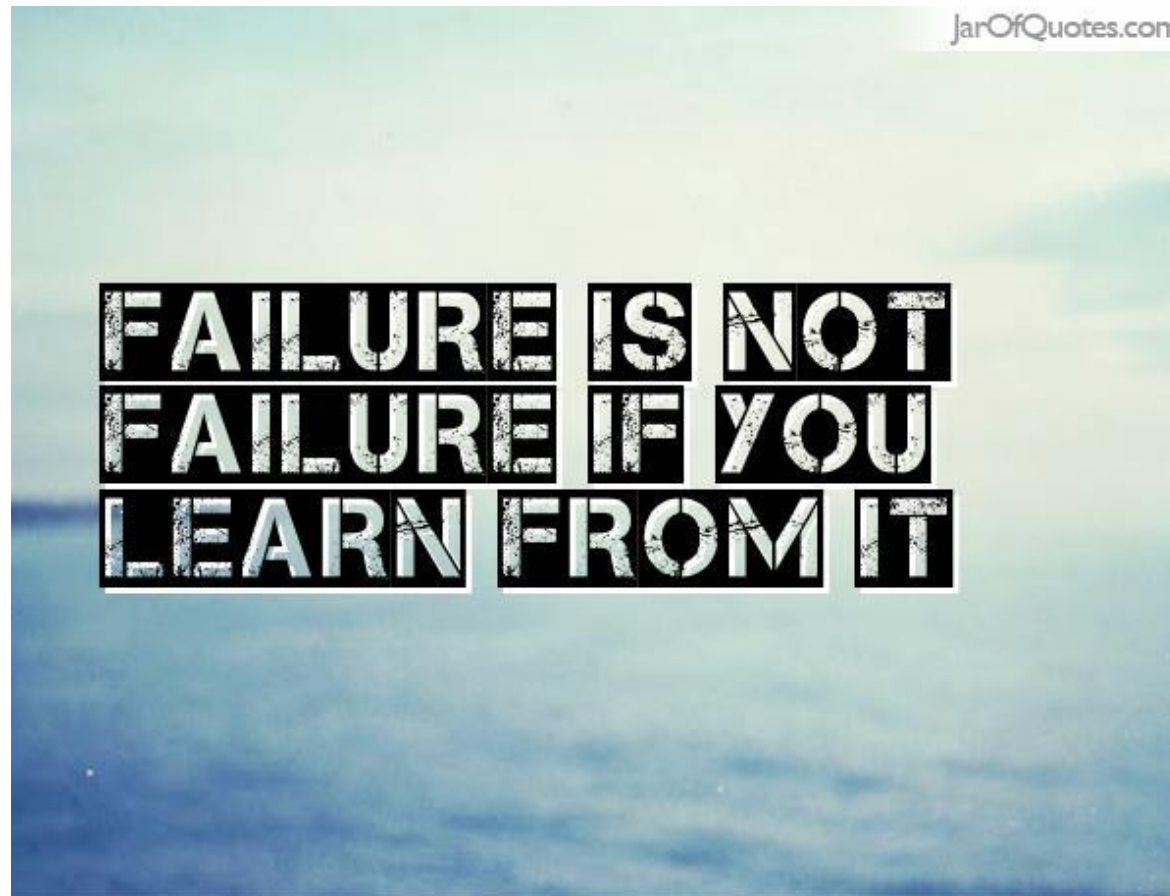
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SUCCESS IS NOT FINAL
FAILURE IS NOT FATAL
IT IS THE COURAGE TO
CONTINUE THAT COUNTS

Winston Churchill



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**If you
keep blaming
something
or someone
else for your
problems,
you will never
learn why
problems
come your
way.**

KUSHANDWIZDOM.TUMBLR

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SUCCESS IS NOT
BUILT ON SUCCESS.
IT'S BUILT ON
FAILURE. IT'S BUILT
ON FRUSTRATION.
SOMETIMES ITS
BUILT ON
CATASTROPHE.

- SUMNER REDSTONE

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**NEVER LET
SUCCESS GET
TO YOUR HEAD;
NEVER LET
FAILURE GET TO
YOUR HEART.**

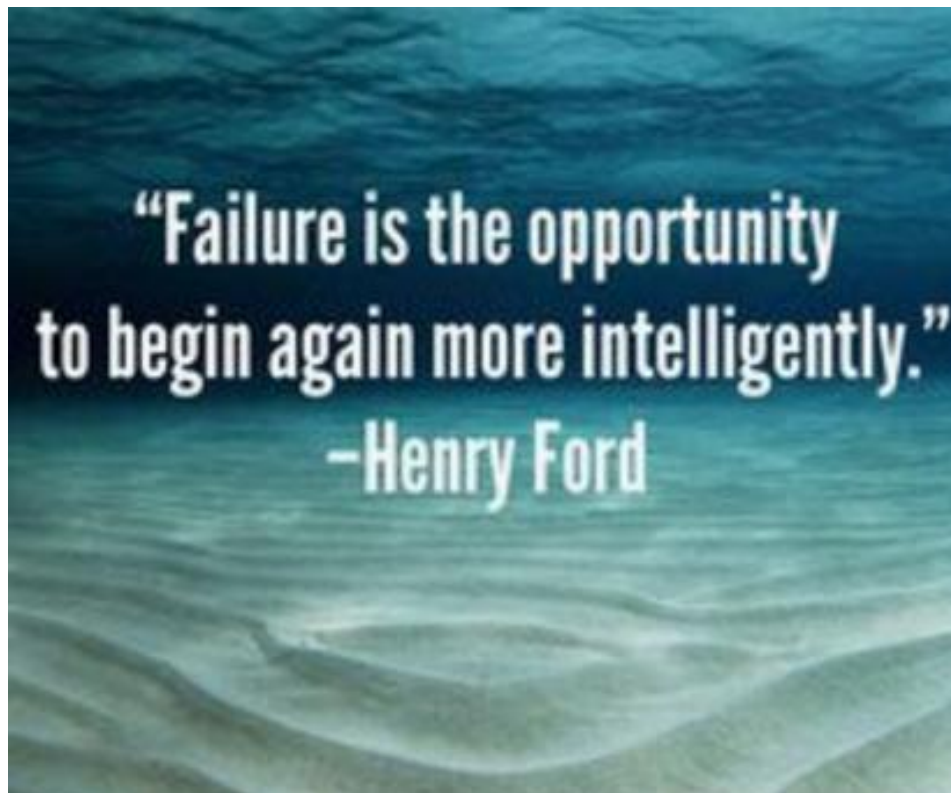
— ANONYMOUS

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FLAWSOME:

(ADJ.) AN INDIVIDUAL WHO
EMBRACES THEIR "FLAWS" AND
KNOWS THEY'RE AWESOME
REGARDLESS.

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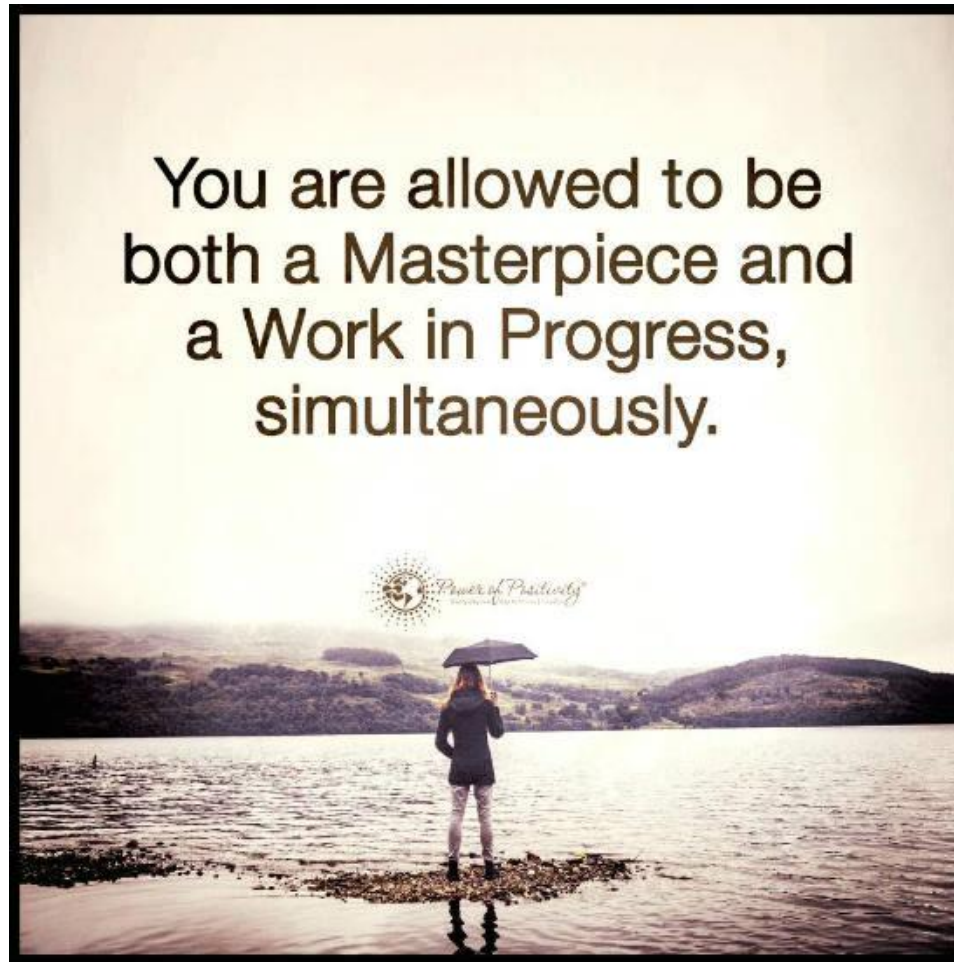
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You are allowed to be
both a Masterpiece and
a Work in Progress,
simultaneously.



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Related Office Hours

- 53 – Claiming Your Own Truth
- 111 – Change or Die
- 133 – Your Growth Mindset

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Open Q & A

- Comments & questions on any topic!
- Suggest topics: www.PaulsSurvey.com

Contact Me at paul@paulhoyt.com

call or text: 415.997.8001

www.SchedulePaul.com

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Next Office Hours: Feb 6th

- Topic is: TBD
- Let me know what topics you would like for me to address: www.PaulsSurvey.com

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Gold Package

- 1** The Business Clarity Questionnaire
- 2** Phased Growth Strategy
- 3** Business Foundation Profile
- 4** 90-Day Growth Plan
- 5** First Step Financial Plan

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Gold Package

1 The Business Clarity Questionnaire

~~\$1,750~~

2 Phased Growth Strategy

3 Business Foundation Profile

\$1,497!

4 90-Day Growth Plan

5 First Step Financial Plan

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Guarantee

- 100% Money Back Guarantee
- If you don't want to continue after the first session, we'll give you a complete refund

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Bonus!

- For a limited time, a free coaching session
- Help you **Stay Focused** and keep on track in your business
- Value: **\$250!**



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Get Clear. Stay Focused. Grow Faster!

- Five x 90 Minute Planning Sessions
- One Bonus Follow-up Coaching Session
- Tools you can use in your business forever
- 100% Money back guarantee
- All for only **\$1,497**

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Open Q & A

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