

## Paul Hoyt – Biography

**Paul Hoyt**, owner and principal consultant with the Hoyt Management Group, has over 35 years experience leading teams to improved profitability and productivity. He is an expert at helping new and growing businesses develop their strategic plans, create financial models, write business plans, and fund and execute their growth strategies. He has enjoyed tremendous success at helping businesses of all sizes achieve their growth and exit strategy objectives.

He is the author of two business books: *The Foundation Factor® - Critical Measurements in Business Strength* (2004), which helps business owners develop their own Business Foundation Profile® to measure the strength of their business, and the *Capital Coaching Program* (2010), which helps entrepreneurs learn the fundamentals of raising capital.

He is also the author and recording artist of *Remember – A Simple, Gentle, and Powerful Pathway to Your Magnificent Potential* (2005), an inspirational CD, and *The Practice of Awakening* (2010), a collection of poems, meditations, and insights for personal and spiritual growth.